

The Financial Value of Your Dues

We are proud to share with you a year's worth of major accomplishments on behalf of California hospitals and health systems. As four associations representing more than 400 California hospitals, we have a far more powerful presence in Washington, D.C., Sacramento and locally than any single hospital or system could have on its own.

With your support, we have helped to shape policy with a unified voice in the conversations affecting California hospitals and patients. Among the tangible results illustrated here you will find our commitment to quality and patient safety, streamlined hospital operations and advocacy on the most relevant issues facing hospitals this year. **For every \$1 of dues you paid in 2017, we generated more than \$400 of value for hospitals and health systems statewide.**

Your participation in the associations has never been more important. Thank you for your continued support.



Ann Madden Rice
2017 Chair, California Hospital Association
CEO, University of California Davis Medical Center



Craig Wagoner
2017 Chair, Hospital Council of Northern & Central California
Chief Executive Officer, Community Regional Medical Center



estimated
\$4 billion
in Medi-Cal payments

2017 Hospital Fee Program

CHA's continued leadership of the Hospital Fee Program is expected to generate an estimated \$4 billion in additional Medi-Cal payments to hospitals this year.



saved
\$3.5 million

Averted Costs with Targeted Local Programs

- Saved \$3.3 million by eliminating 1,000 inpatient days through the Monterey Bay Medical Respite Center
- Saved Alameda and Contra Costa County hospitals \$260,000 per year on blood products and services through new American Red Cross contract

615
contacts



Local Advocacy on Members' Behalf

Hospital Council represented members in more than 400 meaningful contacts with elected officials and their key staff members as well as over 215 community, business and government organizations.

Quality and Patient Safety

\$218 million
saved

The Hospital Quality Institute's comprehensive efforts on behalf of hospitals statewide — including initiatives to reduce sepsis and improve maternity outcomes — have resulted in:



19,425
harms avoided



5,687
lives saved



\$218 million
savings for hospitals

938
hospital leaders

Preparing a Future Workforce

938 hospital leaders participated in Hospital Council education programs, including 600 hospital managers from 55 hospitals trained through the LEAD program.

5 million
Californians
maintain coverage

Helped Defeat Efforts to Repeal the ACA and Retained \$12 Billion for Medi-Cal

CHA's advocacy helped preserve the Hospital Fee Program, ensure continued delivery system reforms, prevent massive cuts to Medicare and maintain health coverage for millions of Californians.