

# The Financial Value of Your Dues

We are proud to share with you a year's worth of major accomplishments on behalf of California hospitals and health systems. The hospital associations represent more than 400 California hospitals, and we have a far more powerful presence in Washington, D.C., Sacramento and locally than any single hospital or system could have on its own.

With your support, we have helped to shape policy with a unified voice in the conversations affecting California hospitals and patients. Among the tangible results illustrated here, you will find our commitment to promoting the right solutions to the most relevant issues facing hospitals this year. **For every \$1 of dues you paid in 2018, we generated \$500 of value for hospitals and health systems statewide.**

Your participation in the associations has never been more important. Thank you for your continued support.



**Judy Coffey, RN**  
Chair,  
Hospital Council of  
Northern & Central  
California  
Senior Vice President  
& Area Manager,  
Marin/Sonoma Area  
Kaiser Permanente



**Richard Afable, MD, MPH**  
Chair,  
California Hospital  
Association  
Trustee, Providence  
Little Company of  
Mary Medical Center



estimated  
**\$4.6 billion**  
in Medi-Cal payments

## 2018 Hospital Fee Program

CHA's continued leadership of the Hospital Fee Program is expected to generate an estimated \$4.6 billion in Medi-Cal payments to hospitals this year.

Quality and Patient Safety  
**\$983 million**  
saved

The Hospital Quality Institute's comprehensive efforts on behalf of hospitals statewide — including initiatives to reduce sepsis and improve maternity outcomes — have resulted in:



**88,178**  
harms avoided



**17,284**  
lives saved



**\$983 million**  
savings for hospitals



Protected  
hospitals'  
interests

CHA:

- Sponsored a bill that requires CDPH to process hospital applications within 100 days
- Stopped a bill that would have required additional penalties for nurse staffing ratio violations
- Supported a bill that allows medical laboratory technicians to perform additional tests

convening for  
**solutions**

Hospital Council:

- Resolved over \$10 million in receivables working with the Veterans Administration
- Developed common homeless discharge protocols for hospitals and community stakeholders
- Launched HealthForce Partners to improve pathways to nursing and allied health careers



**840**  
contacts

## Local Advocacy on Members' Behalf

Hospital Council represented members in more than 550 meaningful contacts with elected officials and their key staff members, as well as more than 290 community, business and government organizations.



averted  
**\$18 billion**  
in lost revenue

## Stopped attempt to establish hospital rate setting

CHA's advocacy prevented legislation that would have established a rate-setting process for health care providers, saving California hospitals an estimated \$18 billion in revenue.