SAFETY SATISFACTION SAVINGS

Enhancing Patient Safety While Preventing Employee Injury.
DANGEROUS JOB

Hospitals Are Hazardous Workplace Environments

Demanding job tasks such as reaching high or low to begin or finish a lift, moving patients over significant distances, and carrying heavy loads have been proven to increase caregivers’ risk of injury. Mistakenly, the common approach has been to change the worker instead of the task, resulting in:

- Increased patient injuries
- Debilitating caregiver injuries
- Elevated turnover rates
- Increased costs
- Light duty assignments
- Lost workdays

6 of the top 10 professions most likely to receive a back injury on the job are held within the healthcare setting.¹

75% risk of injury for each manual lift.¹

Clinician-reported statistics:²

- 52% Chronic back pain
- 39% Fear of back injury
- 38% Back injuries requiring days off
- 20% Transfer to decrease lifting
- 12% Leave the profession early

An age-old challenge dating back to the mid 19th century; modern medical care has taken a long time to develop Safe Patient Handling & Mobility (SPHM) best practices.

Can your organization afford the high cost of this risk?

**SPHM Historical Chronology**

<table>
<thead>
<tr>
<th>1820</th>
<th>1851</th>
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<td>The pioneer of modern-day nursing, Florence Nightingale, is born in Florence Italy.</td>
<td>Nightingale issues first ever nursing findings in; The Institution of Kaiserswerth on the Rhine, for the Practical Training of Deaconesses.</td>
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ATLAS HAS THE ANSWER

Whether starting a new SPHM program or revitalizing existing initiatives, with your minimal lift or lift team program, our customized solutions offer a holistic approach to managing all of your SPHM requirements.

Full-Service Lift Coach Programs
The ATLAS Lift Coach program is revolutionizing the way healthcare facilities address the challenge of safe patient handling and mobility (SPHM). Our experienced and certified lift coaches provide customized SPHM training while working side-by-side with the facility’s care team as they mobilize patients.

SPHM Education & Training
Our training programs are customized to meet the unique needs of your caregivers and specific disciplines. Training and educating your care team about effective safe patient handling practices helps to build confidence in their position and their ability to perform as well as adhere to compliance standards.

Customized SPHM Advisory Services
We provide your team with the Program Management tools they need to increase efficiency, maximize clinician productivity, reduce and prevent injuries to both patients and caregivers while fostering a positive culture of safety within your facility.

Programmatic Laundry Solutions
Partnering with SPHM commercial laundry companies, ATLAS Lift Tech provides programmatic solutions in support of laundering safe patient handling slings, devices, and lateral transfer pads.

EQUIPMENT UNIVERSAL PHILOSOPHY
We value our customer’s independence and offer programs that maximize the use of the existing inventory of patient handling and mobility equipment. On the other hand, our customers frequently ask us to help them with equipment acquisition decision-making.
THE ATLAS LIFT COACH

Always there for the care team.

Specially trained in SPHM technology, equipment, resources and accessories required to position and mobilize patients; the Lift Coach delivers practical instruction to caregivers at the bedside. This one-on-one supportive coaching method encourages caregiver confidence and increases patient satisfaction.

The Heart of Our SPHM Solutions – ATLAS Lift Coach

Lift Coaches have focused training in patient census analysis, unique patient populations, change theory, program logistics, and leadership techniques.

Lift Coaches are always available to meet caregiver needs and act as an integral extension of the entire care team. Many use rounding schedules while other coaches are available via our flexible scheduling, dispatching, and data-gathering software, ATLAS Lift Tracker. Either way, you can be assured of assistance at the bedside within moments of a request.

ATLAS Lift Coaches strive to build a supportive and collaborative relationship with your multidisciplinary team. Enthusiastic and dedicated to the success of your SPHM program, Lift Coaches help to reduce caregiver injury, mitigate risk and encourage a sustainable culture of safety.

ATLAS Lift Coaches are EMT certified, bonded and insured, and remain part of the ATLAS team.

ATLAS Lift Tracker™

Lift Tracker is a web-based system that gives the care team real-time access to lift coaches for submitting assistance requests. Priorities are auto-assigned and it also informs the coach of tasks to be performed.

Lift Tracker’s real-time analytics provides the details of each task performed including response times, equipment used, location, and much more.

The SPHM Movement Evolves

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<td>Liko was founded and the first overhead lift was introduced.</td>
<td>William Charney releases study on Lift Teams validating model.</td>
<td>The ANA: Nurses should reject any assignment that puts patients or themselves in serious, immediate jeopardy.</td>
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INTRAPROFESSIONAL BENEFITS

I provide patient care.

*My safety and the safety of my patients are important to me.*

ATLAS helps me improve my care quality by training me to care for my patients in a safe and supportive way that preserves their dignity while ensuring my safety too.

CLINICAL

I’m from finance.

*Costs for adverse patient events and caregiver injuries concern me.*

ATLAS’ proven SPHM program helps us to reduce workers comp. costs as well as delivers measurable and significant return on investment while providing benchmarks for success.

FINANCIAL

I assess risk.

*And I am concerned about the overall culture of safety in my organization.*

ATLAS gives us the tools to reduce the costs of SPHM associated risks, demonstrate quantifiable success to the team and support them in their efforts to improve performance.

QUALITY & RISK

1996 - 2005

11 states enact Safe Patient Handling laws, rules, or regulations.

2003

ANA launches *Handle with Care* campaign.

2009

PROVEN SPHM APPROACH

Dynamic Advancement in Safe Patient Handling and Mobility Programs

Whether you already have a safe patient handling and mobility program in place that could benefit from a fresh perspective or are in need of a new solution to meet regulatory requirements, we’re here to help. Our proven three-phase approach addresses all your facility’s needs including clinical, financial and risk management – focused on ensuring a smooth operational implementation and a gradual positive culture change.

1. Program Foundation & Development
2. Implementation & Training
3. Maintenance & Sustainability

SATISFACTION IS OUR PASSION

The ATLAS team is passionate about helping hospitals achieve safe patient handling and mobility objectives. But don’t take it from us; hear what our customers say.

Ken and his lift coach team have been a wonderful asset to our hospital; highly professional and caring through every interaction with staff and patients.

Theresa Shoup, PT
Director of Rehab Services
Los Alamitos Medical Center

Our Board has been delighted with the results. Inpatient handling injuries went from 52 in 2010 down to 22 in 2012. Equally important, there was an 88% reduction in lost days. Cost savings are estimated at over half a million dollars per year.

Lee Domanico, CEO,
Marin General Hospital

Lift Coach Programs Deliver Compelling Outcomes:

- 95% Less lost work days
- 89% Lower cost per injury
- 88% Reduced claims
- 65% Decreased injury rate

The SPHM Movement Gains Momentum

2009
The first full-service SPHM solutions company, ATLAS Lift Tech, is launched.

2011
Association of Safe Patient Handling Professionals is founded.

2013
ANA publishes the all-new SPHM Interprofessional Standards.
ABOUT ATLAS
Changing The Industry With a New Approach to an Old Problem

ATLAS Lift Tech is transforming the way care delivery organizations nationwide deploy and manage safe patient handling and mobility (SPHM) programs. We provide proven and effective practices that reduce caregiver injury, improve patient safety, offer an impressive return on investment and produce a thriving and sustainable culture of safety.

START NOW
The first step in developing a patient care ergonomics program is to identify the unique high-risk tasks associated with practices on that specific worksite. Once the high-risk tasks are identified, appropriate ergonomic solutions can be developed.¹

This is why we advocate a FACILITY ASSESSMENT right at the start. The result is an insightful document reflecting a clear picture of the facility’s current SPHM landscape along with concise recommendations. Contact us today and GET STARTED with a Facility Assessment; the first step towards a successful SPHM Program.

¹ Audrey Nelson, SPHM Pioneer

We Bring Proven Expertise and SPHM Best Practices to You.

2013
H.R. 2480 (113th): Nurse and Health Care Worker Protection Act of 2013 is re-introduced.

2015
ATLAS reaches 500,000 safe patient lifts through customer sites nationwide.

How safe will your patients and staff be tomorrow?
SAFETY
• Reduced patient injuries
• Better patient experience
• Decreased length of stay

SATISFACTION
• Reduced caregiver injury
• Lower staff turnover
• Improved productivity & morale
• Optimized program management

SAVINGS
• Less lost workdays
• Lower workers’ compensation
• Drop in claims/litigation
• Decreased premiums

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