We've Surrounded You with Great Ideas

Our Endorsed Business Partner Program provides cutting-edge and cost-effective solutions for our member hospitals. Our partners are carefully assessed and offer products and services helping hospitals to:

- Avoid costs & recover revenue
- Improve management & quality
- Increase productivity
- Develop staff resources

More information contact:
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Hospital Council President/CEO
916 552-7608
Automate Payments and Earn Revenue
Easily customized for your hospital, CommerceVantage AP Card works with your existing accounting system by simply replacing paper checks with electronic payments.
www.hospitalcouncil.org/strategic-partner/commerce-bank

Settlement Recovery Service
MCAG’s settlement experts continually search for class actions for which you may be eligible. MCAG’s service can notify you of opportunities, determine your eligibility and submit your claims.
www.hospitalcouncil.org/strategic-partner/mcag

Offering Free Service to Members

Blood Purchasing Services
Competitive pricing on blood products and services for independent and small hospitals.
www.hospitalcouncil.org/strategic-partner/american-red-cross-northern-california-blood-services-region

Safe Patient Handling & Movement
Innovative solutions to build custom solutions for any type of hospital, plus personalized SPH training, R.O.I. analysis, SPHM tasks scheduling and equipment tracking.
www.hospitalcouncil.org/strategic-partner/atlas-lift-tech

Non-Emergency Assisted, Wheelchair & Gurney Transportation
Offering transportation to serve assisted riders. The service is often used for hospital transfers and discharges, an affordable alternative to an ambulance.
www.hospitalcouncil.org/endorsed-business-partners

Care Management Tool
Collective Medical’s EDIE, a cloud-based, collaborative care management tool, coordinates care for high utilizers irrespective of hospital, emergency center, health system or geographic boundary.
www.hospitalcouncil.org/strategic-partner/collective-medical

Workplace Violence Prevention Training
HSS offers multiple options in its Techniques for Effective Aggression Management (TEAM) training courses. Programs available at your facility or for rural hospitals to participate at one location.
www.hospitalcouncil.org/strategic-partner/hss-inc

Telepsychiatry
Offering on-demand patient consultations via two-way video conferencing. Services include evaluation and support to resolve psychiatric crises — including 5150 holds and releases.
www.hospitalcouncil.org/strategic-partner/virtuity-telepsychiatry

Permanent Physician and Allied Health Staffing
America’s largest permanent placement physician search and consulting company. Part of AMN Healthcare.
www.hospitalcouncil.org/strategic-partner/merritt-hawkins

Asset Recovery
SafeGuard offers HIPAA-compliant processing and audit reporting for all retired and obsolete health care related IT and medical equipment, including certified hard drive destruction.
www.hospitalcouncil.org/strategic-partner/safeguard-asset-recovery

Patient Data
California Universal Patient Information Discovery puts information for every inpatient discharge, ED visit and ambulatory surgery encounter from every hospital in California at your fingertips.
www.hospitalcouncil.org/strategic-partner/speedtrack

Short Term Staffing Physician Specialties and CRNA
A national locum tenens physician staffing company placing thousands of temporary physicians and other clinicians annually.
www.hospitalcouncil.org/strategic-partner/merritt-hawkins

340B Administration
Helping healthcare safety net organizations manage discount drugs programs, save money, expand access, and generate the resources necessary to serve the nation’s uninsured.
www.hospitalcouncil.org/strategic-partner/sunrx

Telepsychiatry
Providing on-demand patient consultations with two-way video conferencing. Services include evaluation and support to resolve psychiatric crises — including 5150 holds and releases.
www.hospitalcouncil.org/strategic-partner/virtuity-telepsychiatry

CPAs & Consulting Services
Providing operational, financial, reimbursement, staffing and executive recruiting consulting services for acute hospitals and long term care facilities.
www.hospitalcouncil.org/strategic-partner/wipflihfs-consultants